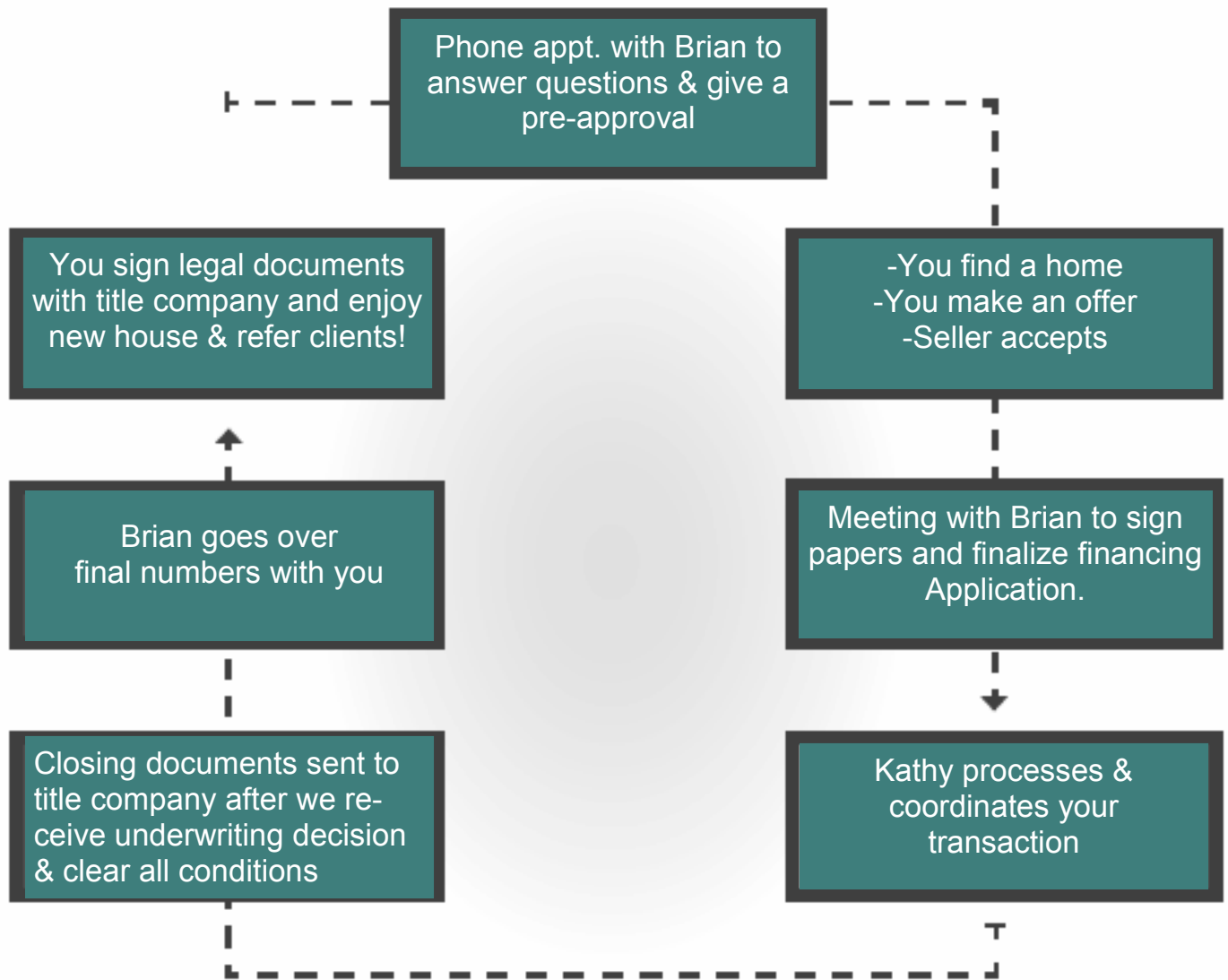


# The Process | For Buying A Home



## Creating Clients for Life!



4408 Timber Commons Dr.  
Sandusky, OH 44870



**Brian G. Smith**  
Office: (866) 659-2600  
Fax: (866) 337-1369  
bsmith@unmco.com



## CONFIDENTIAL FAX

**TO:** *Brian Smith, Union National Mortgage*

**FAX:** *(866) 337-1369*

**FROM:** \_\_\_\_\_

**DATE:** \_\_\_\_\_

**PAGES:** \_\_\_\_\_

**RE:** *The Mortgage Concierge Questionnaire*

**Notes:** \_\_\_\_\_  
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\_\_\_\_\_

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The first step in **The Mortgage Concierge Program** is for you to review the attached **Mortgage Planning Package**, complete the confidential financial overview and fax it to my office as soon as possible at (866) 337-1369. This will start your loan approval process. My team will then do a personal follow-up with you and schedule a convenient phone appointment for **The Mortgage Needs Analysis**. This step in the program is designed to help you better understand the loan process and determine which loan best meets your financial needs.

I am looking forward to the opportunity to discuss your loan options in greater detail. I appreciate you and value your business!



**Brian G. Smith**  
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